

# LTD & ASSOCIATES INC.

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## NEWS & VIEWS

LTD & Associates Inc. are proud to provide you with the first edition of our quarterly newsletter. It is our goal to keep you abreast of current security and investigative issues, which we believe will be of value to both you and your business. Additionally, it will also give us the opportunity to keep you informed about LTD & Associates Inc. what we are doing, what we have done and our newest initiatives.

This newsletter is not designed to be a mass mailing and is only being provided to those persons whom we felt would derive a true benefit from the information provided..

We of course welcome feedback as to whether you feel this newsletter is of value to you and your business and any suggestions for information you might want to see in future editions.



Your Key To Security Awareness

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## DEFINING SECURITY ASSESSMENT NEEDS

The basic components of a security assessment include asset analysis, threat analysis, vulnerability analysis and risk analysis. Asset analysis identifies and prioritises the assets to be protected, which include people, operations, information and property. A threat is any action with the potential to cause harm in the form of death, injury, destruction, disclosure, interruption of operations, or denial of services. A vulnerability is anything that can be taken advantage of to carry out a threat. In a business it could be its design and construction, technology systems or operations. Risk analysis uses the findings from asset, threat and vulnerability analysis to examine the consequences of hostile actions. The results of a Risk analysis are used to determine which security measures can most effectively counteract potential damage and loss.

### **DID YOU KNOW**

- A "truth phone" currently on the market, monitors telephone conversations and detects microtremors associated with stress and lying.
- A laser device can hear conversations a half mile away by measuring sound vibrations in an office window.

## PERSONAL SAFETY AWARENESS WORKSHOP

We are excited to inform you about a new and important offering from LTD, our newest program, **Personal Safety Awareness for Women**. This workshop designed in partnership with 4ResultsNow a management consulting firm headquartered in Ohio has three major goals. To empower women to *avoid being a target of violence and victimisation*, to be *aware of the risks* and to *live life alert to danger but not held hostage by fear*.

The program is focused on providing key skills and practices that will be of value to anyone in today's workplace. The workshop does not cover the physical aspects of self-defense, but rather it will help women to develop a broader and deeper knowledge about their environment, thinking and behaviours. Participants will leave the workshop with a **"Personal Action Plan"** that will help them begin to go about their work and life with a new awareness of personal safety. Topics include Personal Safety, Home Security, Vehicle Safety, Travel Safety, Workplace Safety, Travel Safety, Stalking & Harassment and Identity Theft – the fastest growing crime in North America.

If you are interested in learning more about these "lunch and learn" workshops, please contact LTD for further details.



Empowering Women To Be "Alert and Intrepid"

## DON'T HIRE A CROOK

\* Inadequate hiring practices are causing escalating and alarming losses in the form of employee theft, excessive worker compensation costs, absenteeism and company benefit abuse in both large and small companies. To make matters worse, employers sifting through mountains of employee applications are faced with staggering statistics, regarding applicants. Did you know that:

*More businesses than ever are using professional security companies to conduct pre-employment screening.*

- \* 57% of all applicants lie about the duration of their previous employment.
- \* 35% lie about having higher education.
- \* 23% have used other names.
- \* 9% lie about criminal convictions.
- \* 6% supply false Social Insurance Numbers.

## FRAUD ACTIONS-FINANCIAL INSTITUTIONS

A new development in Canadian law enables Courts to order banks and other financial institutions to divulge confidential client information when a third party requires that information in order to commence a lawsuit against a wrongdoer. This remedy is called an *equitable bill of discovery*. In the 1999 case of *National Bank v. Mann*, the Ontario Superior Court of Justice ordered an *equitable bill of discovery* against a bank. The bank was ordered to disclose confidential client information required by a wronged party in order to trace funds. The court held that the evidence of fraud against the customer has to be very strong to justify such an order.

There appears to be little that can be done to avoid having an *equitable bill of discovery* issued against a bank. If a customer is using a bank account or services to commit fraud, even if no amount of prudence would have alerted the bank to this fact, this remedy may be invoked.



Tracing Hidden Funds

## CROSS BORDER CURRENCY SHIPMENTS

In a move that brings it closer to its international counterparts in the fight against money laundering and terrorist financing, Canada has passed a regulation that imposes a reporting threshold of 10K CDN on money that crosses its borders. The regulation is part of Canada's Proceeds of Crime and Terrorist Financing Act, which was enacted in 2001, but did not specify a threshold for the declaration of money entering or leaving the country. As of January 6, 2003 all cash and monetary instruments that cross Canada's borders in amounts equal to or greater than 10K CDN must be reported to the Canada Customs and Revenue Agency.

As of January 31, 2003 all of Canada's "financial institutions", including banks, credit unions, money services businesses, foreign exchanges and securities dealers, will be required by law to report large cash transactions in excess of 10K CDN to Canada's Financial Intelligence Unit (FIU) or the Financial Transactions and Reports Analysis Center (FINTRAC).

Canada is a founding member of the Paris based Financial Action Task Force, but only a few years ago was at risk of being placed on a list of "Non-Co-operative Countries" because it was slow to form an FIU and enact effective Anti Money Laundering laws and policies, including the declaration of large cross-border currency transactions.



Managing International Monies

## US "PATRIOT ACT" CERTIFICATION

December 18, 2002. Non-US financial institutions will get a 90 day reprieve in filing "Certification" required by Patriot Act rules. The US Treasury Department has extended until March, 2003 the deadline for non-US financial institutions that maintain correspondent accounts in the US to file "certifications" stating their ownership, non-shell bank status, identity of US registered agent and other information.

The certifications are a by-product of USA Patriot Act provisions in Section 313 and 319, which amended the Bank Secrecy Act, that clamp down on foreign financial institutions that have US correspondent accounts and prohibit US correspondent accounts for "shell banks", which are defined as offshore institutions that do not have a physical presence in any country.

*Canada requires reporting of cross-border currency shipments, advances position in global Anti Money Laundering field.*

## PONZI SCHEME

The Ponzi scam amounts to little more than robbing Peter to pay Paul. As the number of initial investors grows and the supply of new investors dwindles, the Ponzi bubble bursts under the pressure of meeting promised interest payments. While some initial interest payments are made to drum up new recruits, the vast majority of investors end up losing all or most of their monies. As in the case of simple pyramid recruitment frauds, a point is inevitably reached where the con man simply cannot keep up with the required interest payments. Ponzi scams can involve almost any type of deal, generic drugs, windmills, goldmines, diamonds, high-tech stocks, real estate. The bottom line is always the same; the attractive above-market rate of return on your investment is guaranteed. To avoid Ponzi scams, Beware of promises of high, guaranteed profits, Avoid promoters who fail to provide clear details of the investment, Check the promoters background, Obtain information on the offering from the SEC or BBB, Ask for detailed information in writing, Verify the promoters claims, Seeing is believing.



Resist pressure to reinvest without seeing your profits.

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### *Recent LTD Projects*

- ◆ *Security co-ordinators for the Toronto 2008 Olympic Bid Committee in Toronto and Moscow.*
- ◆ *Security co-ordinators for Wrestlemania X8, looking after over 400 WWE personnel.*
- ◆ *Co-ordinated security throughout Ontario for the P.C. Party Leadership Campaign, including all televised debates.*
- ◆ *Selected to security escort HRH Queen Elizabeth & HRH Prince Phillip during a recent Royal Visit to Toronto.*
- ◆ *Developed, co-ordinated and project managed the safe, humane and effective removal of illegal squatters from Toronto's infamous "Tent City"*

## CORPORATE SECURITY-POLITICAL RISK

The world is a dangerous place. More companies are now investing in particular hot spots every year, where their employees are at increasing risk of kidnap, extortion and murder. Globalisation has meant corporate decision makers relying increasingly on accurate information on local politics, which may no longer be the preserve of government agencies. Companies now have to tread carefully, mitigating the risk and handling any crisis that might emerge as uncontroversially as possible.

A paper recently published by the Foreign Policy Centre in London says: "Companies face intense pressure from staff, shareholders and families to deal with kidnapping as quickly and cleanly as possible. If they refuse to act, they may stand accused of putting profit before human lives and could even face legal actions. It is estimated that kidnapers globally take home well in excess of 500M USD each year and the figure is rising. Latin America, South America and Mexico have been the regions most prominently mentioned, however now Russia, China and eastern Europe are gaining a foothold. Diplomacy in such an environment is complex and government to government contacts are not always the most suited to ensuring a peaceful settlement with minimum headlines. Nor is government necessarily best placed to provide the kind of information that is needed by a company.

Businesses are now turning to Private Security to conduct foreign political and economic stability research, risk assessment and basic information about safety and health. The truly global scope of business means that companies need to be more multidimensional in what they need to know.



Operating On The Global Stage